

Compare Roofing Estimates

PUT THE SCOPE BESIDE THE PRICE

Use the final written proposals. Enter the stated details or mark “not stated” so you can ask before choosing. A blank or an unclear item is a question to resolve, not proof of poor work.

Property: _____ Date compared: _____

Compare the same item	Proposal A	Proposal B
Contractor / proposal date		
Roof areas and work type		
Product line / color / profile		
Removal and disposal		
Decking: allowance / unit price		
Underlayment / edge details		
Flashing / penetrations / valleys		
Ventilation: proposed scope		
Protection / access / cleanup		
Exclusions / related work		
Start window / weather changes		
Price / payment milestones		

Keep separate allowances separate. Ask what changes the price, how the amount is calculated, and who must approve additional work before it proceeds.

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RESOLVE THE DIFFERENCES BEFORE APPROVAL

Use this page to turn a difference between proposals into a specific question. Keep the answers and revised documents with the proposal you approve.

1. FINDINGS AND REPAIR OPTIONS

Which photos or findings explain the recommended work? If replacement is proposed, why would a focused repair or partial replacement not address the documented condition?

2. CONCEALED CONDITIONS AND CHANGES

How will decking or other concealed conditions be documented after removal? Record the pricing method, allowance, approval contact, and any revised scope.

3. PRODUCT AND WORKMANSHIP TERMS

Request the actual warranty documents. Compare what each covers, exclusions, registration or maintenance requirements, transfer conditions, and the contact for a question.

4. SCHEDULING AND PROPERTY PROTECTION

Confirm the expected work window, access, deliveries, landscaping and equipment protection, weather-related changes, cleanup, and communication during the work.

5. FINAL SCOPE AND CLOSEOUT

Identify the final proposal version and any approved changes. Ask which completion photos, product details, care instructions, and follow-up records will be provided.

Full guide: [How to compare roofing estimates](#)

Keep this worksheet with your inspection notes, accepted proposal, and approved changes.